

Comparing Quist Valuation Tools and Services

Which Quist Service is Best for You?

At Quist, we cover more than just the basics when it comes to valuation. Our valuations uncover unique insights that help business leaders make better decisions, improve company performance, and unlock potential value.



Quist Insights – Spotlight™ For When You Need Results Fast

- ✓ Provides an estimated range of business value in just 10 minutes.
- ✓ Assesses Owner Readiness, Business Attractiveness, and Profit Gap.
- ✓ Shows comparative industry data on profit margins and multiples.
- ✓ Perfect for business owners seeking quick insights or advisors initiating valuation conversations.



Quist Insights – Advanced™ For When You Need a Deeper Look

- ✓ Provides an estimated range of business value and in-depth assessment around key drivers.
- ✓ Analyzes 6 drivers of value: Strategic, Organizational, Employee, Customer, Financial, and ESG Value.
- ✓ Provides prioritized recommendations to close the Value Gap and identifies key strengths and weaknesses.
- ✓ Uses qualitative and quantitative metrics to assess the value of your business.
- ✓ Provides a roadmap on how to improve business value over the course of 12–18 months.
- ✓ Ideal for owners aiming to grow company value or advisors assisting with strategic planning and exit preparation for business owner clients.



Quist Valuation Full Service For When You Need an Independent, Certified Opinion of Value

- ✓ A full, comprehensive report, including a wrap-up session with the Quist team walking through findings and next steps.
- ✓ Supported through a rigorous process including a review of financial statements, management interviews, internal valuation meetings, and quality control.
- ✓ A thorough valuation process typically taking 6–8 weeks to complete.
- ✓ Performed by credentialed analysts ensuring expertise and adherence to regulatory, legal, or compliance requirements.
- ✓ Drawing from over 10,000 valuations completed since 1984.
- ✓ Ideal to meet a business owner's everchanging needs from Growing The Business to Leaving a Legacy and Preparing for Exit.





At Quist, we develop trusting relationships with clients where they can get an unbiased and independent assessment of their business. We are proud to work with clients across various industries to provide:

- ✓ Tailor-made valuations created by credentialed experts with diverse financial experience to ensure accurate and defensible results.
- ✓ Confidently crafted valuation reports validated by consistent approval from major accounting firms and regulatory bodies like the IRS, SEC, and U.S. Department of Labor.
- ✓ Benefits of working with strategic partners and alliances such as:



If you're ready to take the next steps in determining the value of your or your client's business, purchase our software today, or contact a Quist representative for tailored valuation solutions.

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